

Innovative pipe connection & repair solutions „Made in Germany“ Product introduction & demonstration

- Visit by:** Mr. Peter Schulte, Sales Manager & Director of **thenex GmbH, Germany**
Mr. Eng. Wolfgang Barbett, CEO & Managing Director **PEWOBAR GmbH, Germany**
- Date:** **between November, 11th and November 16th**
Please fill your preferences into the attached feedback form or drop us an email
- Customer Participants:**
(suggested) Procurement, Warehouse & Inventory Management and staff
Representative(s) from Quality and Reliability / Planning, Engineering & Maintenance /
Operations / Field Service
- Meeting Agenda:**
(suggested)
1. Short introduction pipe connection and pipe repair product range
 2. Presentation of samples and application examples
 3. Practical demonstration of pipe connection with PEWOBAR couplings
- including final pressure test if water supply is available
 5. Open discussion
 - Problems in the field - possible solutions
 - comparison to competitors pipe repair solutions
 - exchange of experiences

We can adjust the agenda to your requirements with regards to content and allowable time, please let us know if you wish to be contacted, or fill the attached feedback form to organize ourselves accordingly.

Dipl.-Ing. Wolfgang Barbett
Chartered Engineer / CEO & Managing Director, Pewobar GmbH



Career milestones & work experience:

since 2004 PEWOBAR GmbH, Rhede / Westf.

Founding of a service and trade company with advisory occupation in product development and process optimisation following the principles of synchronised production systems

2004 Founding of an engineering office for product development

Development of a new pipe coupling system with improved corrosion characteristics at lower production cost than similar competing products

2001 - 2004 Business Area Manager - Rasmussen GmbH, Germany

Responsible for the pipe coupling sector technology with a turnover of € 22 million and 56 employees development of the pressure pipe coupling programme, redirection of the waste water pipe coupling technology to new channels of distribution with subsequent new product developments.

1996 - 2001 Product Manager Industry & Trade - Rasmussen GmbH, Germany

Construction of a new product line and related production as a profit center with an investment volume of € 7.5 million. Establishment of a worldwide sales network with 50 sales partners. Break even was achieved after 3 years in the market with a global market share of 20%

1992 - 1996 Technical Sales & Key Account Management - Castolin Eutectic, Germany

Sales & Service - Application solutions in maintenance, repair and wear protection.

Education

University of Applied Sciences Giessen-Friedberg, Germany - Diploma Engineer - 1986 - 92

High school for Technology, Bocholt, Germany - Advanced technical certificate - 1985 - 86

Flender GmbH & Co. KG, Bocholt - Apprenticeship: Machine / Engine Fitter - 1983 - 85